

# NATIONAL FRAMEWORK

Supply of Multi-functional Devices (MFDs) and Document Solutions, Digital Duplicators, Print Room Equipment & Managed Print Services (MPS)

Ref: Y17035



## HOW DOES KONICA MINOLTA HELP IMPROVE DOCUMENT SERVICES AND SOLUTIONS WITHIN THE PUBLIC SECTOR?

### Print And Document Solutions That Keep Things Simple

Konica Minolta Business Solutions (UK) Ltd are proud to be working in partnership with KCS and the Central Buying Consortium (CBC), and are a core provider on this framework of **LOT 1** – Multi-functional Devices (MFDs) and Document Solutions, **LOT 4** – Print Room Equipment and **LOT 5** – Managed Print Services (MPS).

We not only have a strong reputation for providing award winning hardware but also for implementing solutions that enhance productivity and significantly reduce costs, providing transformational business benefits that turn your information into valuable assets. We know which systems work best, how to implement them and how to manage them to meet your specific needs:

- Secure and protect critical information
- Seamless capture, storage and management of data
- Empower efficient and effective work in employees
- Increase overall productivity
- Reduce printing costs by up to 30%



LET'S KEEP THE CONVERSATION GOING...



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## Framework Benefits

CBC's purpose is to improve the effectiveness of local authority purchasing, improving savings in public expenditure for the benefit of its members. Benefits include:

- All suppliers adhere to the SLA documentation, giving customers assurance and smooth running of the individual contract
- Regular benchmarking is carried out to ensure the framework remains competitive throughout
- No finance lease
- No increase in rental or copy charges for the length of the contracted primary rental period
- No minimum billing. You are only billed for the copies you actually produce
- Rented machines are insured by the supplier
- Free of charge resitting of equipment

## Accredited Public Supplier

**At Konica Minolta, we have a strong reputation within the public sector, not only for providing award-winning hardware, but also for implementing solutions that enhance productivity and significantly reduce costs.**

As an accredited supplier on the CBC framework, you can be assured of guaranteed pricing, full compliance with legislation and excellent customer service.

We ensure that your investment drives real improvements, enhances document management and increases employee productivity and resource efficiency, as well as delivering transparency over costs and a tangible ROI.

## Transform Information Flow

Information flows throughout your organisation every day and Konica Minolta can help you to understand how and where this information currently exists. We'll ensure that documents are captured, managed and stored so that they can be accessed quickly and simply whenever and wherever they are needed.



## WASTED PAPER AND PRINT?

- Reduce your print volumes and paper usage by up to 15%
- Control when documents are actually printed
- Eliminate the paper that sits in the bin at the end of the day.



## SECURITY

- Ensure confidential documents remain confidential
- Ensure sensitive documents do not start printing until the user is there to collect
- Stop unapproved usage of your print devices
- Validate the user by pin codes, swipe cards or biometrics



## STUDENTS

- Improved student experience
- Be a technology leader
- Print from mobile or bring your own device



## DEVICE MANAGEMENT

- Print to the most effective device
- Redirect printing to the print-room meaning you no longer hold up the office devices with large jobs.



## TRACK & CONTROL USAGE AND BEHAVIOUR

- Track all printing, copying, scanning & faxing across your organisation
- Report by user, department, year group, print device.
- Implement rules to route large print jobs to the most effective device



## WASTE AND ENVIRONMENTAL SAVINGS

- Eliminate wasted paper sitting on your print devices at the end of the day
- Jobs printed but never released can be deleted from the server after a set period of time



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See our specialist education microsite:

[www.konicaminolta.co.uk/education](http://www.konicaminolta.co.uk/education)

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